



ORONA *GARCIA & GALVES, PC*

Elevating Justice While Empowering Our Clients
SOUTHERN COLORADO PREMIER ATTORNEYS

INTERNATIONAL TRADE LAW



<https://oronagarciagalves.com/>

INTERNATIONAL TRADE PRACTICE

In today's interconnected world, every transaction, every contract, and every dispute have the potential to cross international borders. Businesses therefore need legal counsel that not only understands the complexities of global trade law and policy but also brings strategic insight and unwavering dedication to every client matter.

Our law firm delivers trusted legal advice in international trade law to clients ranging from small startups to multinational corporations. Based in Colorado and serving clients across the United States and around the globe, we provide tailored legal solutions to help businesses comply with evolving export and import regulations while growing their global operations.

As tariff regimes shift around the world and regulatory landscapes evolve, contractual relationships can be significantly impacted, often triggering international disputes. In these situations, early legal intervention is crucial. We work closely with our clients to meticulously review their contract language, evaluate their legal risks, and develop proactive strategies that protect and promote their legal and business interests.

Whether assisting foreign companies entering the U.S. market or guiding U.S.-based enterprises in their international expansion, our goal is to help clients achieve commercial success while minimizing legal exposure. When disputes arise, we pursue effective, cost-conscious resolutions that support long-term business goals.

In international trade, ambition without legal foresight can be costly. That is why we provide comprehensive legal and commercial support at every stage of our clients' global ventures. Your success in the international marketplace is not just our commitment to you — it is our professional calling.

ABOUT US

Lina Meneses, Esq.



Director of the Orona Garcia & Galves International Trade Practice Group

Attorney of International Trade from Chile. Certified Foreign Legal Consultant in Colorado Supreme Court, number 61636.

Lina Meneses is lawyer from Chile. She is a highly respected and accomplished expert with 17 years' experience in international customs, trade law, and trade policy.

Ms. Meneses currently provides legal and business guidance to businesses in Colorado, and throughout United States, which desire to engage in international trade, as well as guiding foreign business investments in the United States. The Colorado Supreme Court recently awarded her the rarely granted Rule 204.2 "Foreign Legal Consultant Certificate."

Throughout her distinguished career, Meneses has been at the forefront of shaping international trade agreements and fostering global economic cooperation. In her recent role as a negotiator within the Inclusive Trade Department of the Undersecretary of International Economic Trade in Chile's Ministry of Foreign Affairs. Her impressive lawyering and negotiation portfolio includes significant engagements with stalwart economic blocs such as Korea, the United Arab Emirates (UAE), the European Free Trade Association (EFTA), the Pacific Alliance-Singapore, Mexico, several South American countries, and the European Union.

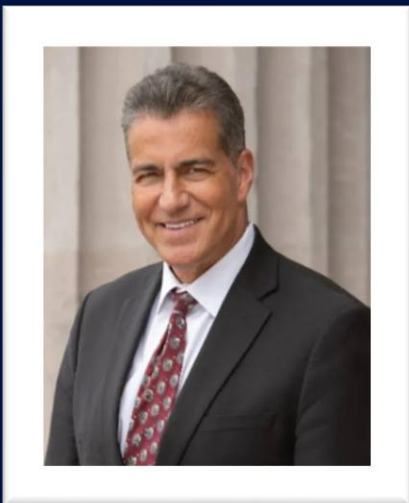
Ms. Meneses also has been an active participant in the technical discussions of several crucial global economic forums, including the World Trade Organization (WTO), the Asia-Pacific Economic Cooperation Forum (APEC), and the Latin-American Integration Association (ALADI).

Her consistent engagement in these international trade organizations underscores her dedication to staying on the cutting edge of international trade policy and contributing to multilateral solutions.

Meneses' academic credentials further solidify her expertise. She holds a Master's Degree in International Law from the prestigious ISDE (Higher Institute of Law and Economics) at the University of Barcelona, Spain. Her professional journey includes legal experience in alternative dispute resolution and cross-culture negotiation with "Bridge Mediation" in San Diego, California. She also has specialized training in international commercial law from renowned U.S. institutions like UCLA and UC Davis.

Prior to her role within the Ministry of Foreign Affairs of Chile, she had valuable experience as a trial lawyer in customs, criminal defense, and civil matters, handling cases of national significance, and experience as a criminal prosecutor.

Fred Galves, Esq



Shareholder

Attorney at Law | Harvard-Educated Attorney | Litigator | Law Professor Emeritus

Fred Galves is a nationally respected legal professional whose distinguished career spans decades of impactful litigation, legal scholarship, and academic leadership. A 1986 graduate of **Harvard Law School**, Mr. Galves began his legal journey as a **Judicial Law Clerk** to the Honorable **John L. Kane, Jr.**, United States District Judge for the District of Colorado. He then practiced at the prestigious litigation firm **Holland & Hart** in Denver, handling complex commercial matters for high-profile clients.

In 1993, Mr. Galves transitioned to academia, joining the faculty at **Pacific University McGeorge School of Law**. He was awarded tenure in 1999 and quickly gained recognition as a prolific legal scholar and gifted educator. Over his academic career, he authored numerous **law review articles**, co-authored **legal textbooks**, and taught courses in civil procedure, evidence commercial law, and technology in litigation. He also served as a **visiting law professor** at top institutions including **University of Denver**, **UC Davis School of Law**, and **Fordham Law School** in New York City. Today, Mr. Galves is a **Partner at Orona, Garcia & Galves**, where he focuses on:

- **Complex Commercial & Civil Litigation**
- **Contractual & Business Law Disputes**
- **Corporate Counsel Services** for both private and public entities
- **Alternative Dispute Resolution (ADR)**, including mediation and arbitration

Fred brings to each case the intellectual rigor of a seasoned academic, the strategic instincts of a trial lawyer, and the practical experience of a trusted business advisor. His commitment to justice, efficiency, and innovation makes him a valued legal partner for clients navigating high-stakes disputes or seeking forward-thinking corporate legal guidance.

Richard A. Orona, Esq.



Shareholder

Trial Attorney | U.S. Navy Veteran

Richard A. Orona is a seasoned trial attorney and respected legal strategist with decades of experience representing individuals, corporations, and public entities in high-stakes litigation. As a Partner and Shareholder at Orona, Garcia & Galves, PC, Mr. Orona leads complex civil

litigation and administrative cases in both state and federal forums with a strong track record of success.

His litigation practice spans a wide array of legal areas, including:

- Insurance Bad Faith & Coverage Disputes
- Employment Law, including workplace discrimination, retaliation claims, EEOC complaints, and post-termination hearings
- Contract & Commercial Disputes
- Personal Injury & Wrongful Death
- Transportation Law
- Railroad Litigation

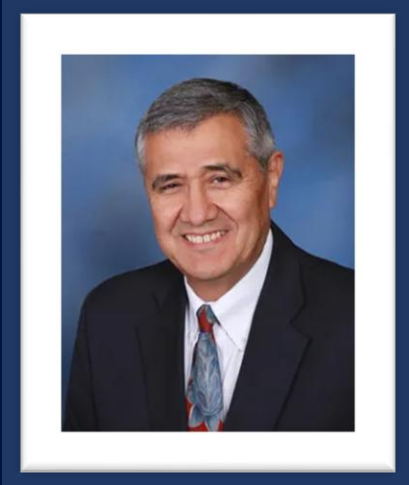
Mr. Orona brings a tenacious yet strategic approach to every case, earning a reputation as a strong advocate for his clients and a formidable presence in the courtroom.

A proud U.S. Navy veteran, Mr. Orona brings discipline, resilience, and leadership to his legal practice. He earned both his Bachelor of Science and Juris Doctor degrees from Oklahoma City University, where he also served as a staff attorney and lecturer, mentoring young lawyers and contributing to the academic community.

Before co-founding Orona, Garcia & Galves, Mr. Orona sharpened his litigation skills at several of Denver's most respected law firms, where he developed a deep understanding of trial strategy, administrative law, and client advocacy.

Mr. Orona's clients value his legal insight, courtroom tenacity, and unwavering dedication to achieving favorable results—whether through negotiation, litigation, or administrative proceedings.

Patrick Garcia, Esq.



Shareholder

Stanford-Educated Attorney | Government Counsel | Administrative Law Expert

With over 40 years of distinguished legal practice, Patrick Garcia has earned a sterling reputation for integrity, precision, and results. As a Shareholder and Senior Partner at Orona, Garcia & Galves, PC, he serves as trusted general counsel to government entities, private corporations, and special districts across Colorado and beyond. Mr. Garcia is a recognized authority in:

- Administrative Law
- Commercial & Business Law
- Real Estate Law
- Local Government Law

His career reflects an unwavering commitment to legal excellence, strategic counsel, and public service. Prior to joining the firm, Mr. Garcia held key legal positions in several prominent government agencies, including the Office of State Planning and Budgeting, the State Board of Agriculture, and the Colorado Office of the Attorney General—where he advised on high-impact regulatory and policy matters.

A graduate of Stanford Law School, Mr. Garcia has long combined elite academic credentials with real-world leadership. His public service includes appointments to the Judicial Nominating Commission, the Latino Chamber Development Corporation Board Education Committee, and service as President of the Latino Chamber Board.

Clients and colleagues alike value Mr. Garcia's tenacity, rigorous attention to detail, and unwavering dedication to achieving superior outcomes. His leadership, deep institutional knowledge, and decades of experience make him an indispensable advisor in even the most complex legal matters.

Orona, Garcia & Galves, PC operates in the most important states of the US. We have representations in:

- DENVER (Colorado, Headquarters)
- CALIFORNIA (Sacramento)
- FLORIDA (Forth coming)
- TEXAS (Houston)
- NEW YORK (Manhattan)

ORONA GARCIA AND GALVES IS AFILIATED WITH A POWERFUL TEAM OF PROFESSIONAL EXPERTS AND ADVISORS:

- COMMERCIAL & INTERNATIONAL TRADE
- IMMIGRATION
- DIGITAL TECHNOLOGY
- SHIPPING & LOGISTICS
- CUSTOMS
- INTERNATIONAL ORGANIZATIONS

Ezequiel Aguirre

COMMERCIAL & INTERNATIONAL TRADE EXPERT/ADVISOR



Economist | Global Expert in Digital Transformation & International Business Strategy

Ezequiel Aguirre is a distinguished economist, international business strategist, and recognized authority on digital transformation. He is the CEO of WYTOC Group, a cutting-edge consultancy that empowers corporations and small-to-midsize enterprises (SMEs) to thrive in the global digital economy. He also serves as an affiliate expert with Orona, Garcia & Galves, PC, offering strategic consulting at the intersection of law, technology, and cross-border commerce.

Mr. Aguirre is a consultant to the United Nations Economic Commission for Latin America and the Caribbean (ECLAC), where he advises on high-level policy and business innovation initiatives across emerging markets. He has led the design and implementation of over 350 digital transformation and internationalization programs for companies across Latin America, Spain, and the United States.

His client portfolio includes global industry leaders such as Unilever, Renault, Givaudan, Santander, and Generali Group, reflecting his ability to drive innovation, efficiency, and market expansion at scale. Mr. Aguirre holds a degree in Economics from the University of Buenos Aires, as well as a technical degree in Business Intelligence and Data Mining from Spain. He has completed postgraduate studies in:

- Strategic Business Planning (UCES)
- Commercial Strategy & Project Planning (UBA)

A dynamic thought leader, Mr. Aguirre is a frequent Vistage International speaker, where he shares insights on navigating digital disruption, scaling global businesses, and aligning strategy with technology.

TYPE OF CLIENT SERVICES

We serve a diverse range of clients engaged in cross-border business, including:

- Foreign Companies with active business contracts in the United States
- Foreign Enterprises looking to sell products or invest in U.S. markets
- Foreign Exporters seeking to enter and expand within the U.S. market
- U.S.-Based Companies planning to export goods or invest abroad

LEGAL SERVICES

I. International Contracts

- **Contract Negotiation** (e.g., Drafting and negotiating international sales agreements, distribution contracts, licensing deals, joint ventures, etc)
- **Contract Renegotiation and Restructuring** (e.g., Amending terms due to currency fluctuations, supply chain disruptions, or new tariffs)
- **Contract Review and Due Diligence** (e.g., Analyzing counterparties, legal risks, and regulatory compliance before signing)

II. Corporate & Business Formation

- **U.S. and International Entity Formation** (e.g. LLCs, C-Corps, holding companies, and subsidiaries in the U.S. or abroad)
- **Securities & Finance Transactions** (e.g. Advising on capital raising, convertible notes, and IPO preparation)
- **Corporate Tax Structuring and Compliance** (e.g. Optimizing tax exposure in multinational operations)

- **Cross-Border Employment and Relocation Matters** (e.g., Managing legal issues in hiring foreign nationals or relocating talent internationally)

III. Alternative Dispute Resolution (ADR)

- **International Mediation** (e.g., Facilitating neutral third-party negotiations to reach settlements)
- **International Arbitration** (e.g., Representing clients under ICC, ICDR, UNCITRAL, and other global arbitration frameworks)
- **Dispute Resolution for E-Commerce Platforms** (e.g., Resolving conflicts involving marketplaces such as Amazon, Alibaba, or eBay)

IV. International Litigation

- **Representation in U.S. and Cross-Border Commercial Disputes** (e.g., Representation in federal and state courts involving foreign parties)
- **Enforcement of Foreign Judgments and Arbitral Awards** (e.g. Enforcing international arbitral awards and court rulings in the U.S.)

V. Tariffs & Trade Regulation

- **U.S. and Foreign Tariff Advisory** (e.g., Strategic planning to minimize the impact of duties and customs classifications.)
- **Risk Management for Regulatory Uncertainty** (e.g., Guidance on compliance with export controls (ITAR, EAR), OFAC sanctions, and trade remedies)
- **Renegotiation of Trade Terms** (e.g., Adjusting pricing or delivery obligations due to tariff changes)
- **Contractual Issues Arising from Tariff Disruptions** (e.g., Drafting force majeure or price adjustment clauses tied to tariff fluctuations)

VI. Immigration & Business Mobility

- **Business and Investor Visas** (e.g., EB-5, E-2, L-1, and other immigration options for entrepreneurs and executives)
- **International Employee Relocation** (e.g., Legal support for employee transfers and compliance with local labor laws)
- **Corporate & Business Formation**
- **Immigration Strategy for Cross-Border Operations** (e.g., Advising on long-term workforce mobility and Visa risk mitigation)